1. Record Nr. UNINA9910876954903321 Autore Kiev Ari Titolo The mental strategies of top traders: the psychological determinants of trading success / / Ari Kiev Hoboken, N.J., : Wiley, c2010 Pubbl/distr/stampa **ISBN** 0-470-56180-7 1-119-19870-4 1-282-68782-4 9786612687822 0-470-56178-5 Edizione [1st edition] Descrizione fisica 1 online resource (210 p.) Wiley trading series Collana Disciplina 332.6401/9 Soggetti Investments - Psychological aspects Stocks - Psychological aspects Speculation - Psychological aspects Investments Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di contenuto The Mental Strategies of Top Traders: The Psychological Determinants of Trading Success; Contents; Acknowledgments; Introduction; Chapter 1: Intellect, Instinct, and Guts: Understanding the Psychological Profile; A HISTORY OF SUCCESS; THE ABILITY TO TAKE RISK; CREATIVITY AND ORIGINALITY; SELF-AWARENESS, SELF-CONTROL, AND RESILIENCE; TEAMWORK AND LEADERSHIP; PUTTING IT ALL TOGETHER; CASE STUDY ON FINDING THE RIGHT CANDIDATE; THE PERFECT CANDIDATE?; Chapter 2: Planning for Action: The Importance of Goal-Directedness; MAKING A PLAN; CASE STUDY ON SETTING A GOAL CASE STUDY ON HAVING A VARIANT PERCEPTIONPERSONALITY FACTORS AND GOAL-SETTING; RECOGNIZING GOAL-DIRECTED INDIVIDUALS: CASE STUDY ON RECOGNIZING GOAL-DIRECTEDNESS:

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Sommario/riassunto

An honest depiction of the challenges of trading and a clear explanation of what it takes to succeed Trading tends to be a winner-take-all activity where a small number of traders are very successful, while the majority either lose money or generate relatively small profits. In The Mental Strategies of Top Traders, author Ari Kiev identifies and analyzes the characteristics of successful traders and shows you how to cultivate these same characteristics. Successful trading, Kiev asserts, requires an unusual and sometimes contradictory blend of intellectual and psychological ab