1. Record Nr. UNINA9910830703203321 Autore Kearns Paul **Titolo** The value motive [[electronic resource]]: the only alternative to the profit motive / / Paul Kearns Chichester, England;; Hoboken, NJ,: John Wiley & Sons, c2007 Pubbl/distr/stampa **ISBN** 1-119-20892-0 1-280-83944-9 9786610839445 0-470-31980-1 Descrizione fisica 1 online resource (289 p.) Disciplina 658.4012 658.4092 Soggetti Leadership Management Organizational effectiveness Value Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di contenuto THE VALUE MOTIVE; CONTENTS; ABOUT THE AUTHOR; PREFACE; INTRODUCTION; CHAPTER 1: PROFIT IS NOT A DIRTY WORD BUT VALUE IS MUCH CLEANER: IS PROFIT THE BEST WAY TO ALLOCATE SCARCE RESOURCES?; PROFIT CAN BE A VERY EMOTIVE WORD; THE MICROSOFT PARADOX; NOT-FOR-PROFIT? DOES THAT MEAN NOT-FOR-VALUE?; PROFIT IS AN INCREASINGLY UNPOPULAR KING: CHAPTER 2: VALUE - A

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Sommario/riassunto

Our market system has evolved in line with capitalist philosophy, and at its heart is profit. But while profit can be a powerful motive, it is not always used responsibly and, in the worst cases, this can have damaging effects at a wider level. The calls for a corporate conscience grow louder, but no one has yet suggested an alternative to profit that people find as compelling. Profit is here and now. In this climate, the solution is to refine the profit motive, not replace it. We all value things, and we're all motivated by what we value. If value could replace the profit motive, it would r