Record Nr. UNINA9910830024103321 Autore Cain Clive Thomas **Titolo** Profitable partnering for lean construction [[electronic resource] /] / Clive Thomas Cain Oxford, UK; ; Malden, MA, : Blackwell Pub., 2004 Pubbl/distr/stampa **ISBN** 1-280-21330-2 9786610213306 0-470-79645-6 0-470-77376-6 1-4051-4805-5 Descrizione fisica 1 online resource (255 p.) Disciplina 338.476240941 690.0681 690/.068/1 Soggetti Building - Cost control Partnership **Building materials** Delivery of goods Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references (p. [227]-237) and index. Nota di bibliografia Profitable PartneringforLean Construction: Contents: Introduction: Nota di contenuto Acknowledgements: Chapter One: What is Partnering?; Chapter Two: Why Partner At All?; Chapter Three: The Unchanged UK Demandfor Improvement: The two key differentiators of construction best practice: The six goals of constructionbest practice; Chapter Four: The International Demand for Improvement: Chapter Five: Partnering in the VirtualCompany: Chapter Six: Setting Up Strategic Supply-SidePartnerships: Action plan for setting upstrategic supply-side partnerships A protocol to underpin therelationship between a mainconstruction contractor andlong-term, strategic, supply-side partnersChapter Seven:

> The Client's Role in Partnering; Internal change process fordemandside clients to replacelowest price tendering withvalue-based selection;

Value-based selection of a fullyintegrated design and

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constructionsupply-side team (or virtualcompany); Chapter Eight: Effective Leadership; Chapter Nine: The Buzzwords Explained; Further Reading and Help; Index

The lean procurement techniques given in this practical guide could save clients up to 40% of total design and construction costs; case history evidence is included to prove that the techniques really work. The guide goes on to explain in equal depth the lean construction techniques that supply-side design and construction firms (including trades contractors) need to adopt to deliver the savings while boosting their profit margins. Written in an accessible style, it explains why lean construction techniques will only deliver this high level of savings if they are underpinned by