Record Nr. UNINA9910829984803321 Autore Engle Carole Ruth <1952-> Titolo Aquaculture marketing handbook [[electronic resource] /] / Carole R. Engle, Kwamena Quagrainie Ames, Iowa, : Blackwell Pub. Professional, c2006 Pubbl/distr/stampa **ISBN** 1-282-36501-0 9786612365010 0-470-27769-6 0-470-27643-6 Edizione [1st ed.] Descrizione fisica 1 online resource (286 p.) Altri autori (Persone) QuagrainieKwamena Disciplina 639.8 664/.94/0688 Soggetti Aquaculture industry Seafood industry Aquaculture - Marketing

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Seafood - Marketing

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Aquaculture industry - United States Seafood industry - United States

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Seafood and aquaculture markets -- Demand and supply, basic economic premises -- Aquaculture marketing concepts -- Aquaculture growers and their marketing choices -- Seafood and aquaculture product processing -- Participation and leadership in marketing channels -- Marketing by farmer groups -- Wholesaler marketing -- Market trends -- The international market for seafood and aquaculture products -- Policies and regulations governing aquaculture marketing -- Planning marketing strategies (identifying target markets) --

Marketing research methodologies.

Sommario/riassunto Markets, marketing, and trade have become ever more important to

growing aquaculture industries worldwide. The diversity and idiosyncrasies of the aquaculture and seafood markets call for understanding information that is unique to those markets. Presenting

understanding information that is unique to these markets. Presenting

fundamental principles of marketing and economics from a userfriendly, how-to perspective, the Aquaculture Marketing Handbook will provide the reader with the tools necessary to evaluate and adapt to changing market conditions. The Aquaculture Marketing Handbook provides the reader with a broad base of informatio