1. Record Nr. UNINA9910829828503321 Autore Smith Gregory S. <1963-> Titolo Straight to the top [[electronic resource]]: becoming a world-class CIO // Gregory S. Smith Hoboken, N.J., : John Wiley & Sons, c2006 Pubbl/distr/stampa **ISBN** 1-118-04630-7 1-119-20143-8 1-280-45033-9 9786610450336 0-471-92774-0 Descrizione fisica 1 online resource (258 p.) Disciplina 650.140285 658.4/038 Chief information officers - Vocational guidance Soggetti Information technology - Management - Vocational guidance Information resources management - Vocational guidance Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Straight to the Top: Becoming a World-Class CIO; Contents; Preface; Acknowledgements; Chapter 1: Key IT Skills to Have; Chapter 2: Methodologies, Projects, and IT Change Management; Chapter 3: IT Standards and Governance; Chapter 4: Learn the Business and Build Key Relationships; Chapter 5: Effective Communication Skills and Styles; Chapter 6: What Executive Recruiters Are Looking For; Chapter 7: Building the Right Network; Chapter 8: Vendor and Sports Management; Chapter 9: Contract Negotiation and Financial Management; Chapter 10: Risk/Reward and Knowing When to Jump Chapter 11: The Role of the CIO-Enabler and VisionaryIndex You have what it takes to be a CIO. Do you have a strategy for getting Sommario/riassunto there? Now you do. ""Gregory Smith has written the definitive work on how to achieve leadership success in IT. This well-written and carefully researched book is a must-read for any IT professional with aspirations

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