1. Record Nr. UNINA9910828315503321 Autore Smith Winthrop H. Titolo Catching lightning in a bottle: how merrill lynch revolutionized the financial world / / Winthrop H. Smith; cover design, C. Wallace Hoboken, New Jersey:,: Wiley,, 2013 Pubbl/distr/stampa ©2013 **ISBN** 1-118-96761-5 1-118-96764-X Descrizione fisica 1 online resource (612 p.) Disciplina 332.620973092 Soggetti Financial services industry - United States - History Stockbrokers - United States - History Lingua di pubblicazione Inglese **Formato** Materiale a stampa Monografia Livello bibliografico Note generali Includes index. Nota di contenuto Catching Lightning in a Bottle: How Merrill Lynch Revolutionized the Financial World; Copyright; Contents; Author's Note; Prologue; Part One; Chapter One: Little Doc (1885-1907); Chapter Two: The Odd Couple (1907-1915); Chapter Three: Mr.Smith Goes to Wall Street (1915-1929); Chapter Four: The Grocer (1929-1940); Part Two; Chapter Five: Wall Street to Main Street (1940-1942); Chapter Six: Investigate Before You Invest (1942-1957); Chapter Seven: Good-bye, Beane-Hello, Smith (1957-1970); Chapter Eight: Bullish on America (1970-1980); Chapter Nine: Mr.Integrity (1980-1985) Chapter Ten: The Eternal Optimist (1985-1993)Chapter Eleven: Cementing the Principles (1993-1997); Part Three; Chapter Twelve: It Should Have Been a Solid Legacy (1997-2001); Chapter Thirteen: The Day My Father Wept (2001); Chapter Fourteen: The Death of Mother Merrill (2002-2007); Chapter Fifteen: Catching Lightning in a Bottle (2008); Epilogue: Founding Partners and CEOs (1914-2008); Index; End **User License Agreement** The fascinating story behind the company that revolutionized the Sommario/riassunto financial world Catching Lightning in a Bottle traces the complete history of Merrill Lynch and the company"s substantial impact on the

world of finance, from the birth of the once-mighty company to its

inauspicious end. Throughout its ninety-four year history, Merrill Lynch revolutionized finance by bringing Wall Street to Main Street, operating under a series of guidelines known as the Principles. These values allowed the company to gain the trust of small investors by putting the clients" interests first, driving a business