Record Nr. UNINA9910827106203321 Autore **Hastings Gerard Titolo** The marketing matrix: how the corporation gets its power-- and how we can reclaim it // Gerard Hastings New York, N.Y.:,: Routledge,, 2013 Pubbl/distr/stampa **ISBN** 1-136-22891-8 0-415-67861-7 0-203-09955-9 1-283-86164-X 1-136-22892-6 Descrizione fisica 1 online resource (417 p.) Disciplina 381.0973 Soggetti Marketing - Management Consumption (Economics) Consumer behavior Manipulative behavior Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Out of control -- The soft power of corporate marketing -- The customer always comes second -- A tyranny of choice -- Not exactly lying -- Suffer the little children -- Digital redemption? -- A very mixed blessing -- Marketing to power -- Solutions -- In search of solutions -- Power to the people -- Marketing as if people mattered. Sommario/riassunto <P></P><P>In the hands of the corporate sector, marketing has turned us into spoilt, consumption-obsessed children who are simultaneously wrecking our bodies, psyches and planet. Given the fiduciary duties of the corporation, notions like consumer sovereignty, customer service and relationship building are just corrosive myths that seduce us into quiescence, whilst furnishing big business with unprecedented power. Corporate Social Responsibility, the ultimate oxymoron, and its country cousin, Cause Related Marketing, are just means of currying favour amongst our political leaders and further e