1. Record Nr. UNINA9910826554803321 Autore Crosswhite James Titolo The rhetoric of reason: writing and the attractions of agrument // James Crosswhite Pubbl/distr/stampa Madison, Wis.;; London:,: University of Wisconsin Press,, 1996 ©1996 **ISBN** 0-299-14953-6 Edizione [1st ed.] Descrizione fisica 1 online resource (xi, 329 pages) Collana Rhetoric of the Human Sciences Disciplina 168 Soggetti Reasoning Logic Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references and index. Nota di bibliografia Nota di contenuto ""Contents""; ""Acknowledgments""; ""Introduction""; ""Part One: Philosophy, Rhetoric, and Argumentation""; ""Chapter 1. The End of Philosophy and the Resurgence of Rhetoric""; ""The Aims of a Rhetoric of Reason""; ""The Philosophical Context""; ""After Philosophy: Rhetoric""; ""Teaching after Philosophy""; ""Argument: The Traditional Theory and Its Problems""; ""Part Two: Reconstructing Argumentation""; ""Chapter 2. Claiming""; ""Argument as Dialogue""; ""What Is a Claim?""; ""Jurgen Habermas and Validity Claims"": ""Claims as Invitations"": ""Other Approaches to Claiming"" ""The Claimant and Reasons"" ""Summary""; ""Chapter 3. Questioning""; ""Whose Question?""; ""The Respondent as Questioner""; ""The Respondent as Interlocutor""; ""Responses and Questions""; ""Chapter 4. Argument and Conflict""; ""Argument as Conflict""; ""The Problem of Epideictic""; ""Ways of Conflict""; ""The Parties to Conflict""; ""The Focus of Conflict""; ""The Intensity of Conflict""; ""The Level of Conflict""; ""The Means of Conflict""; ""The Purpose of Conflict""; ""Objections and Clarifications""; ""Conclusion: Back to Teaching""; ""Part Three: **Evaluating Arguments ""** ""Chapter 5. Audiences and Arguments"" ""Introduction""; ""The Concept of Audience""; ""Kinds of Audience""; ""A Basic Problem with the Approach""; ""How to Construct a Universal Audience""; ""The Uses of

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