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Titolo	The influence effect : a new path to power for women leaders // Kathryn Heath [and three others]
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ISBN	1-5230-8277-1
Descrizione fisica	1 online resource (200 pages) : illustrations
Disciplina	658.4/092082
Soggetti	Women executives Women in the professions Influence (Psychology) Leadership Leadership in women Career development
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Introduction -- The influence effect -- Think bigger, aim higher -- Construct your scaffolding -- The power of the informal -- Relationship maps -- Scenario thinking -- Influence loops -- Momentum -- Dance with resistance -- Meetings: a case in point -- Conclusion.