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| Autore | Fleisig Heywood W |
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| Sommario/riassunto | Most readers, especially those with car loans or home mortgages, know about ""collateral""--property that the lender can take away from the borrower in the event that the borrower defaults. In low/middle income countries, it is understood that conservative lenders exclude firms from credit markets with their excessive collateral requirements. Usually, this is because only some property is acceptable as collateral: large holdings of urban real estate and, sometimes, new motor vehicles. Microenterprises, SMEs, and the poor have little of this property but they do have an array of productive asse |

