1. Record Nr. UNINA9910824552003321
Autore Mills Stephen <1954->

Titolo The professionals : strategy, money & the rise of the political

campaigner in Australia / / Stephen Mills

Pubbl/distr/stampa Collingwood, Victoria:,: Black Incorporated,, 2014

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ISBN 1-922231-72-X

Descrizione fisica 1 online resource (450 pages)

Disciplina 324.7

Soggetti Campaign management - History - Australia

Political campaigns - Australia - History Communication in politics - Australia

Lingua di pubblicazione Inglese

Formato Materiale a stampa

Livello bibliografico Monografia

Note generali Description based upon print version of record.

Nota di bibliografia Includes bibliographical references and index.

Nota di contenuto Front Cover; Copyright; THE PROFESSIONALS; Dedication; Tables;

Introduction; 1. Military Prototype; 2. Numbers Man; 3. A Meeting in London; 4. National Campaign Director; 5. A Bloodletting; 6. A

Question of Money; 7. A Philosophy of Power; 8. Contested Terrain; 9. A Liberal Ascendancy; 10. A Ground War; 11. A Line of Succession; 12. Micro-Targeting; Conclusion; Acknowledgements; Notes on Sources;

Bibliography; Index

Sommario/riassunto Stephen Mills has conducted on-the-record interviews with every living

national campaign director of the two major political parties. Their experience covers the 15 federal election campaigns from 1974 to the present day. Built around twelve critical moments in Australian electoral history, The Professionals traces the transformation of the party official from administrative servant to highly influential, professional campaign manager, and the election campaign from the pre-television days to the contemporary world of social media, focus groups and million-dollar budgets. He shows how Australia's political parties went from mass-membership organisations - which provided opportunities for grassroots participation - to top-down managerial enterprises. Internal control of the parties has shifted to a new centre of power: the Head Office. The Professionals provides a fascinating new perspective on the

contours of Australian political history and shows political parties as they have rarely been seen before - from the inside.