1. Record Nr. UNINA9910824542803321 Autore Wells John R Titolo Strategic IQ: creating smarter corporations // John R. Wells San Francisco, : Jossey-Bass, 2012 Pubbl/distr/stampa **ISBN** 9781119207290 1119207290 9781283960380 1283960389 9781119942788 1119942780 Edizione [1st edition] Descrizione fisica 1 online resource (329 p.) Disciplina 658.4/012 Soggetti Strategic planning Organizational effectiveness - Management Organizational change Success in business Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto pt. 1. Smart strategy -- pt. 2. Smart structure -- pt. 3. Smart minds. Sommario/riassunto "Why do once-successful companies fail? The book identifies 3 types of inertia that can be fatal to the most successful company: strategic/structural/ personal. Senior executives often go to great lengths to resist change. When things start to go awry, they try harder (through efficiency gains, etc) and therefore may simply be getting better at doing the wrong thing. Instead they need to analyse their market effectively and diagnose what is needed to respond to the real threats outside. The illustrations throughout the book give the reader

> real-life tales of competition on the edge and show what took place behind the public narrative of many prominent companies. This book will prompt executives to ask: What is your Strategic IQ? Do you have the strategic intelligence to keep ahead of your competitors? Readers will find the book enlightening and its lessons easy to apply: It provides a framework for understanding strategic intelligence A roadmap for

advancing up the intelligence ladder Assessment tools to measure progress John Wells shows how traditional success metrics such as revenue growth, profit, market share, reputation and stock price often fail to predict impending disaster - and what to do about it"--