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Descrizione fisica	1 online resource (186 p.)
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Soggetti	Proposal writing in library science - United States Proposal writing for grants - United States Library fund raising - United States
Lingua di pubblicazione	Inglese
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Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Introduction -- Grantsmanship fundamentals, definitions, and rules -- Preproposal market analysis and planning -- Finding grants and granting organizations relevant to libraries -- Initiating contact with grantors -- Obtaining solicited competitive grant application packages -- Preproposal research and fact finding -- Proposal management and project planning -- Proposal writing style -- Proposal writing section by section -- Proposal assembly, editing, review, and submission -- Postproposal preaward marketing -- Contract award and project management -- Writing a request for proposal -- Conclusion : why become a grantsman (or -woman)?.
Sommario/riassunto	Whether you're a newbie taking on the process for the first time or an experienced administrator looking to shore up finances, this book will help you find the dollars your library needs.