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Autore	Kadi Ismail Hakki
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Sommario/riassunto	This study analyses the dynamics between the non-Muslim merchant elites of Ankara and Izmir (mostly Greeks and Armenians) and their European competitors in the eighteenth century. In particular, it investigates two major developments: the Dutch attempts to penetrate the mohair trade in Ankara and the local resistance they faced, and the Ottoman non-Muslim merchant's infiltration of the Dutch Levant trade and the Dutch reaction to this form of Ottoman 'expansion'.