Record Nr. UNINA9910823029703321 Autore Cronin Anne M. <1967-> Titolo Advertising myths: the strange half-lives of images and commodities / / Anne M. Cronin Pubbl/distr/stampa London; New York, NY, Routledge, c2004 **ISBN** 1-135-14149-5 1-283-84290-4 1-135-14141-X 0-203-60368-0 Edizione [1st ed.] Descrizione fisica 1 online resource (166 p.) Collana International library of sociology Disciplina 659.1/042 659.1042 Soggetti Advertising - Social aspects Consumer behavior Consumption (Economics) - Social aspects Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references (p. [137]-147) and index. Cover; Advertising Myths: The strange half-lives of images and Nota di contenuto commodities; Copyright; Contents; Figures; Acknowledgements; Abbreviations; Introduction; 1 Images, commodities and compulsions: Consumption controversies of the nineteenth century; Commodities, consuming pathologies and the useless object; Advertising and the dialectical image; Signs of the times? Gender, commodities and modernity; 2 Advertising as site of contestation: Criticisms, controversy and regulation; Regulating culture; Instituting beliefs: trade associations and non-governmental organizations; Legislating advertising 3 Advertising agencies: Commercial reproduction and the management of beliefAdvertising effects and agencies' self-promotional practices: Regulation, promotional rhetoric and commercial practice: Controversies and regulation; Understanding advertising; 4 Animating images: Advertisements, texts, commodities; Text, commodity,

pathology; Antidotes to advertising and the maladies of representation; Commodities, persons and ownership; 5 Advertising reconsidered;

Cultures of addiction? Consumption, representation and crisis rhetoric; A politics of synthetics; Advertising and taxonomy; Notes BibliographyIndex

Sommario/riassunto

Advertising is often portrayed negatively, as corrupting a mythically pure relationship between people and things. In Advertising Myths Anne Cronin argues that it is better understood as a 'matrix of transformation' that performs divisions in the social order and arranges classificatory regimes. Focusing on consumption controversies, Cronin contends that advertising is constituted of 'circuits of belief' that flow between practitioners, clients, regulators, consumers and academics. Controversies such as those over tobacco and alcohol advertising, she argues, distil these beliefs and a