1. Record Nr. UNINA9910822639203321 Autore Cummins Denise D. **Titolo** Good thinking: seven powerful ideas that influence the way we think / / Denise D. Cummins [[electronic resource]] Cambridge:,: Cambridge University Press,, 2012 Pubbl/distr/stampa **ISBN** 1-139-41098-9 1-107-22308-3 1-139-41926-9 1-139-04792-2 1-139-42130-1 1-139-41721-5 1-139-42335-5 Descrizione fisica 1 online resource (vii, 199 pages) : digital, PDF file(s) Classificazione PSY008000 Disciplina 153.4 Soggetti Thought and thinking Game theory Rational choice theory Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Title from publisher's bibliographic system (viewed on 05 Oct 2015). Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Cover; Good Thinking; Title; Copyright; Contents; Figures; Tables; Acknowledgments: ONE: Introduction: TWO: Game Theory: The Basics of Game Theory; Game Theory and the Battle of the Sexes; Game Theory and Avoiding Mary's Inappropriate Co-Worker: Game Theory and Deciding Whether or Not to Trust; Experimental Economics: What Do People Actually Do?: Differences in Power and Status Influence How Fairly We Treat Others: Neuroscience Makes It Clearer Why We Behave the Way We Do: The Evolution of Cooperation: THREE: Rational Choice: How the "Big Boys" Think about Decision Making How to Be More BayesianWhen We Are Not Bayesian; How the Question Is Framed Determines Whether You Get It Right or Wrong; Your Brain on Decision Making; Decision Making in the Real World: The Economic Meltdown of 2008; FOUR: Moral Decision Making; Church and State Weigh in on Morality; What David Hume Had to Say; What Immanuel

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Sommario/riassunto

Do you know what economists mean when they refer to you as a 'rational agent'? Or why a psychologist might label your idea a 'creative insight'? Or how a philosopher could be logical but also passionate in persuading you to obey 'moral imperatives'? Or why scientists disagree about the outcomes of experiments comparing drug treatments and disease risk factors? After reading this book, you will know how the best and brightest thinkers judge the ways we decide, argue, solve problems and tell right from wrong. But you will also understand why, when we don't meet these standards, it is not always a bad thing. The answers are rooted in the way the human brain has been wired over evolutionary time to make us kinder and more generous than economists think we ought to be, and more resistant to change and persuasion than scientists and scholars think we ought to be.