Record Nr. UNINA9910822302503321 Autore Calabrese Daniele Titolo Strategic communication for privatization, public-private partnerships, and private participation in infrastructure projects / / Daniele Calabrese Washington, DC,: World Bank, c2008 Pubbl/distr/stampa 1-281-78744-2 **ISBN** 9786611787448 0-8213-7500-8 Edizione [1st ed.] Descrizione fisica vii, 43 pages: illustrations;; 26 cm World Bank working paper;; no. 139 Collana Disciplina 338.9 Soggetti Communication in economic development Economic development projects - Management Public works - Management Public-private sector cooperation Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references (p. 41-43). Contents; LIST OF TABLES; LIST OF FIGURES; LIST OF BOXES; Foreword; Nota di contenuto Acknowledgments; 1. Why Include Strategic Communication in Initiatives Privatization, Public-Private Partnerships, and Private Participation in Infrastructure?; 2. Strategic Communication Program Design: Analysisand Strategy; 3. The Structure of a Strategic Communication Program; 4. Conclusion; References Strategic Communication for Privatization, Public-Private Partnerships, Sommario/riassunto and Private Participation in Infrastructure reviews the experiences of the World Bank and its clients in employing public communication programs during the processes of privatization and private sector participation. Drawing from academic and policy research as well as from case studies, it highlights good practices and identifies lessons learned through an examination of success and failures. This book recommends principles of strategic communication and offers a methodology for researching and analyzing the communication