

1. Record Nr.	UNINA9910822155703321
Autore	Flamini Roland
Titolo	Passport Germany : your pocket guide to German business, customs & etiquette // Roland Flamini
Pubbl/distr/stampa	San Raphael, Calif., USA, : World Trade Press, c1997
Descrizione fisica	96 p. : ill
Collana	Passport to the world
Disciplina	390/.00943
Soggetti	Corporate culture - Germany Business etiquette - Germany Negotiation in business - Germany Intercultural communication
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di bibliografia	Includes bibliographical references (p. [93]-94).
Nota di contenuto	Intro -- Table of Contents GERMANY -- Germany Quick Look -- Country Facts -- The Germans -- Cultural Stereotypes -- Regional Differences -- Government & -- Business -- The Work Environment -- Women in Business -- Making Connections -- Strategies for Success -- Time -- Business Meetings -- Negotiating with Germans -- Business Outside the Law -- Names & -- Greetings -- Communication Styles -- Customs -- Dress & -- Appearance -- Reading the Germans -- Entertaining -- Socializing -- English German Basic German Phrases -- Correspondence -- Useful Numbers -- Books & -- Internet Addresses -- World Trade Almanac -- Passport to the World Series.