1. Record Nr. UNINA9910821997803321 Autore Husni Samir **Titolo** Managing today's news media: audience first // Samir Husni, University of Mississippi; Debora Halpern Wenger, University of Mississippi: Hank Price, Northwestern University Media Management Center Los Angeles: .: CQ Press, and imprint of SAGE Publications, Inc., . Pubbl/distr/stampa [2016] **ISBN** 1-5063-0067-7 1-4833-1354-9 1-4833-9544-8 Descrizione fisica 1 online resource (218 pages): illustrations Disciplina 070.1/9 Soggetti Broadcast journalism Television viewers Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Nota di bibliografia Includes bibliographical references and index. Sommario/riassunto The business of journalism is in the midst of massive change. Managing Today's News Media: Audience First offers practical solutions on how to cope with and adapt to the evolving media landscape. News media experts Samir Husni, Debora Halpern Wenger, and Hank Price introduce a forward-looking framework for understanding why change is occurring and what it means to the business of journalism. Central to this new paradigm is a focus on the audience. The authors introduce "The 4Cs Strategy" to describe how customers, control, choice, and change are all part of a strategy for successful media organizations. Every chapter in the book relates to one or more of these four key

to the customer. ...

principles: \* Customer - Each platform must offer a unique experience