

1. Record Nr.	UNISA990000368210203316
Autore	BACCHINI, Francesco
Titolo	Sicurezza e salute dei lavoratori sul luogo di lavoro : i soggetti passivi, informazione e formazione, attività di vigilanza / Francesco Bacchini
Pubbl/distr/stampa	Padova : CEDAM, 1998
ISBN	88-13-21090-6
Descrizione fisica	VI, 196 p. ; 24 cm
Collana	Studi di diritto del lavoro ; 11
Disciplina	344.450465
Soggetti	Igiene del lavoro - Legislazione Infortuni sul lavoro - Prevenzione
Collocazione	XXV.2. Coll. 3/ 7 (COLL. HNO 11)
Lingua di pubblicazione	Italiano
Formato	Materiale a stampa
Livello bibliografico	Monografia

2. Record Nr.	UNINA9910821159903321
Autore	Cremades Alejandro
Titolo	The handbook of startup fundraising : pitching investors, negotiating the deal, and everything else entrepreneurs need to know // Alejandro Cremades
Pubbl/distr/stampa	Hoboken, New Jersey : , : Wiley, , 2016 ©2016
ISBN	1-119-19185-8 1-119-19184-X
Edizione	[1st edition]
Descrizione fisica	xix, 204 pages ; ; 24 cm 1 online resource (xix, 204 pages)
Classificazione	BUS025000
Disciplina	658.15/224
Soggetti	Venture capital New business enterprises - Finance Entrepreneurship
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Includes index.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	Everything started with Onevest -- Raising capital for your startup -- Setting yourself up for success -- Crafting the pitch -- The due diligence package -- Sources of capital -- Understanding the VC game -- Investment rounds explained -- Deciding investment amounts and prospects -- PR : creating a storm and building momentum -- What to look for in an investor -- Term sheets and terms -- Closing the deal -- Avoiding common fundraising mistakes -- Understanding the JOBS Act -- Recommended tools for fundraising -- Red flags.
Sommario/riassunto	"The Art of Startup Fundraising takes a fresh look at raising money for startups, with a focus on the changing face of startup finance. New regulations are making the old go-to advice less relevant, as startup money is increasingly moving online. These new waters are all but uncharted--and founders need an accessible guide. This book helps you navigate the online world of startup fundraising with easy-to-follow explanations and expert perspective on the new digital world of finance. You'll find tips and tricks on raising money and investing in startups from early stage to growth stage, and develop a clear strategy

based on the new realities surrounding today's startup landscape. The finance world is in a massive state of flux. Changes are occurring at an increasing pace in all sectors, but few more intensely than the startup sphere. When the paradigm changes, your processes must change with it. This book shows you how startup funding works, with expert coaching toward the new rules on the field."--

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