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Titolo	The elements of power : lessons on leadership and influence // Terry R. Bacon
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Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographic references and index.
Nota di contenuto	Sources of personal power -- Shakespeare ate bacon : the power of knowledge -- Mr. Obama goes to Washington : the power of eloquence -- People are strange when you're a stranger : the power of relationships -- You like me! you really like me! : the power of attraction -- A diamond scratching every other stone : the power of character -- Sources of organizational power -- Hail to the chief : the power of role and resources -- Information wants to be free : the power of information -- It's who you know : the power of networking -- The tree and its shadow : the power of reputation -- Organized rivalry in the monster's den : power in organizations -- The will to power -- First steps down new roads : the power of will -- Increasing your voltage : how to become more powerful.
Sommario/riassunto	Power comes from within and from without. How to tap its many sources.