Record Nr. UNINA9910820887503321 Autore Peterson Richard L Titolo Your Investor Blind Spots [[electronic resource]] Pubbl/distr/stampa Hoboken,: Wiley, 2011 **ISBN** 1-118-10834-5 9786613320711 1-283-32071-1 Descrizione fisica 1 online resource (57 p.) Wiley Global Finance Executive Select : : v.155 Collana Altri autori (Persone) MurthaFrank F Disciplina 332.601/9 Soggetti Investment advisors - Psychology Investments - Psychological aspects Stockbrokers - Psychology Financial planners - Psychology Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Cover; Title Page; Copyright; Chapter 6: Your Investor Blind Spots: Nota di contenuto Identifying (and Avoiding) Mental Traps; Trap #1: Win/Lose Mentality; Trap #2: Down with the Ship Syndrome; Trap #3: Anchoring; Trap #4: Mean Reversion Bias: Trap #5: Endowment Effect; Trap #6: Media Hype Effect: Trap #7: Short Termism: Trap #8: Overconfidence: Trap #9: Herding; Trap #10: Hindsight Bias; MarketPsych's Investing Traps Worksheet: Conclusion Sommario/riassunto Praise for Market Psych ""MarketPysch is an important step in taking the field of behavioral finance from the quaint and theoretical to the powerful and practical. Backed by the new research in neuroscience and loaded with techniques tailored to your individual investor personality type, this book is a must-read for the active investor.""-Stephen M. Horan, PhD, CFA, Head, Professional Education Content and Private Wealth, CFA Institute ""As someone whose work in the 1970's and 1980's first highlighted the importance of the prefrontal cortex and

limbic system to financial decision making, I can