Record Nr. UNINA9910820713003321 Autore Tao Tian Titolo The Huawei story / / Tian Tao with Wu Chunbo Thousand Oaks:,: SAGE Publications India Pvt. Limited,, 2015 Pubbl/distr/stampa **ISBN** 93-5150-489-1 93-86062-00-3 93-5150-199-X 1 online resource (298 p.) Descrizione fisica Disciplina 338.7/6213820951 Consumer satisfaction Soggetti Strategic planning **Employee motivation** Electronic industries - Management Information technology - Management Telecommunication - Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto Foreword / by Simon Murry -- Foreword / by Admiral William (Bill) A. Owens -- Preface -- Acknowledgments -- Introduction: business management philosophy: the mysterious driver of Huawei's success --Common sense and truth: customer centricity -- Soul of business: dedication is the key to success -- Openness: a matter of life and death -- Compromise: the law of the jungle -- Grayness: gathering a hundred-thousand intellectuals -- Self-criticism: a sense of fear makes greatness -- Change: revolution or evolution? -- Strategy: fight with courage and wisdom -- Balance : power, flexibility, and rule -- Epilogue -- About the authors. Sommario/riassunto Huawei is a prominent company among the most successful and most internationalized in China. This book offers insights to Western readers, allowing them to truly understand Huawei, its management

Zhengfei.<br/>

philosophy and culture, and the special leadership approaches of Ren