Record Nr. UNINA9910820479803321 Autore Lewis Alfred Titolo Why nobody believes the numbers: distinguishing fact from fiction in population health management / / Alfred Lewis Hoboken, N.J., : Wiley, c2012 Pubbl/distr/stampa 1-118-33206-7 **ISBN** 1-280-76812-6 9786613678898 1-118-33420-5 Edizione [1st ed.] Descrizione fisica 1 online resource (242 p.) Classificazione BUS030000 Disciplina 362.1/042584 362.1042584 362.1068 Soggetti Health maintenance organizations - Evaluation - United States Managed care plans (Medical care) - Standards - United States Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Machine generated contents note: Introduction Chapter One: Actuaries Nota di contenuto Behaving Badly Chapter Two: Plausibility-testing: How to Measure Outcomes Using Ingredients Chapter Three: Case Studies that Flunk Every Plausibility Test Known to Mankind Chapter Four: Case Studies that Flunk Every Plausibility Test Known to Mankind and Then Some Chapter Five: Case Studies of Where. When, and How Wellness Programs Have Actually Worked Chapter Six: Yes, Virginia, There Is a Savings Clause Chapter Seven: Disease Management Programs That Actually Work (Pinch Me)Chapter Eight: Contracting/RFP Checklist of Do's and Don'ts (Mostly Don'ts)Appendix: The Keys to the Numerical Kingdom Author's Note on Sources Endnotes Glossary About the Author. Sommario/riassunto Why Nobody Believes the Numbers introduces a unique viewpoint to population health outcomes measurement: Results/ROIs should be presented as they are, not as we wish they would be. This viewpoint

contrasts sharply with vendor/promoter/consultant claims along two

Why Nobody Believes presents

very important dimensions: (1)

outcomes/ROIs achievable right here on this very planet... (2) ... calculated using actual data rather than controlled substances. Indeed, nowhere in healthcare is it possible to find such sharply contrasting worldviews, methodology