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| 1. Record Nr. | UNISALENTO991000285149707536 |
| Autore | Tocci, Barbara Anna |
| Titolo | Variante al modello di Lotka-Volterra : il cannibalismo. Tesi di laurea in modelli matematici per le scienze applicate / laureanda Barbara Anna Tocci ; relat. Giovanni Martina |
| Pubbl/distr/stampa | Lecce : Università del Salento. Facoltà di Scienze MM. FF. NN. Corso di laurea triennale in Matematica, a.a. 2007-08 |
| Descrizione fisica | 51 p. ; 29 cm |
| Classificazione | AMS 37G10
AMS 37N25 |
| Altri autori (Persone) | Martina, Giovanni |
| Lingua di pubblicazione | Italiano |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
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| 2. Record Nr. | UNINA9910820471503321 |
| Autore | Arruzza Cinzia |
| Titolo | Ennead II.5 : on what is potentially and what actually / / Cinzia Arruzza |
| Pubbl/distr/stampa | Las Vegas, [Nevada] ; ; Zurich, [Switzerland] ; ; Athens, [Greece] : , : Parmenides Publishing, , 2015
©2015 |
| ISBN | 1-930972-90-3 |
| Descrizione fisica | 1 online resource (211 p.) |
| Collana | Enneads of Plotinus |
| Disciplina | 186/.4 |
| Soggetti | Power (Philosophy) |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Description based upon print version of record. |
| Nota di bibliografia | Includes bibliographical references and indexes. |
| Nota di contenuto | Title Page ; Copyright Page ; Contents ; Dedication; Introduction to the Series; Abbreviations; Acknowledgments; Introduction to the Treatise; |

Note on the Text ; Synopsis; Translation of Plotinus Ennead !!.5 [25];
Commentary ; Chapter 1; Chapter 2 ; Chapter 3; Chapter 4 ; Chapter 5;
Select Bibliography; Index of Ancient Authors; Index of Names and
Subjects ; Also Available from Parmenides Publishing

3. Record Nr.	UNINA9910826112703321
Autore	Alvarez Steven J.
Titolo	Selling war : a critical look at the military's PR machine / / Steven J. Alvarez
Pubbl/distr/stampa	Lincoln : , : Potomac Books, an imprint of the University of Nebraska Press, , [2016] ©2016
ISBN	1-61234-819-X 1-61234-817-3
Descrizione fisica	1 online resource (345 pages)
Classificazione	HIS027170
Disciplina	659.2/935500973
Soggetti	Iraq War, 2003-2011 - Public opinion Iraq War, 2003-2011 - Political aspects - United States Public relations and politics - United States - History - 21st century Communication in politics - United States - History - 21st century Mass media - Political aspects - United States - History - 21st century Information warfare - Iraq - History - 21st century Information warfare - United States - History - 21st century United States Armed Forces Public relations History 21st century
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references.
Nota di contenuto	Insulation -- The Coalition Provisional Authority Days -- The Iraqi Face -- The Blog of War -- David versus Goliath -- Iraqi Media Team -- Training the Iraqi Ministries -- Arab Media -- Al-Jazeera -- Fallujah -- Public Affairs -- Western Media -- Epilogue.
Sommario/riassunto	"In the spring of 2004, army reservist and public affairs officer Steven J. Alvarez waited to be called up as the U.S. military stormed Baghdad and deposed Saddam Hussein. But soon after President Bush's famous PR stunt in which an aircraft carrier displayed the banner 'Mission

Accomplished,' the dynamics of the war shifted. *Selling War* recounts how the U.S. military lost the information war in Iraq by engaging the wrong audiences--that is, the Western media--by ignoring Iraqi citizens and the wider Arab population, and by paying mere lip service to the directive to 'Put an Iraqi face on everything.' In the absence of effective communication from the U.S. military, the information void was swiftly filled by Al Qaeda and, eventually, ISIS. As a result, efforts to create and maintain a successful, stable country were complicated and eventually frustrated. Alvarez couples his experiences as a public affairs officer in Iraq with extensive research on communication and government relations to expose why communications failed and led to the breakdown on the ground. A revealing glimpse into the inner workings of the military's PR machine, where personnel become stewards of presidential legacies and keepers of flawed policies, *Selling War* provides a critical review of the outdated communication strategies executed in Iraq. Alvarez's candid account demonstrates how a fundamental lack of understanding about how to wage an information war has led to the conditions we face now: the rise of ISIS and the return of U.S. forces to Iraq"--
