

1. Record Nr.	UNINA9910820238203321
Autore	Dresner Howard <1957->
Titolo	The performance management revolution : business results through insight and action // Howard Dresner
Pubbl/distr/stampa	Hoboken, N.J., : John Wiley & Sons, c2008
ISBN	1-119-19819-4 1-281-09428-5 9786611094287 0-470-22437-1
Edizione	[1st edition]
Descrizione fisica	1 online resource (257 p.)
Disciplina	658.4012 658.4038011
Soggetti	Management information systems Information technology - Management Performance - Management
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	THE PERFORMANCE MANAGEMENT REVOLUTION; Contents; Foreword; Preface; Acknowledgments; Part One: A CALL TO ARMS; Chapter 1: The Need for Change; WHAT'S WRONG WITH THIS PICTURE?; A SIMPLE MODEL FOR A SIMPLE BUSINESS; Chapter 2: A Model for a Modern Management System; CONNECTING THE CYCLE; PROBLEMS WITH THE STATUS QUO; TOWARD BETTER PROCESSES: EPM AND AN EPM SYSTEM; THE MANAGEMENT SYSTEM AT GREENCO; Chapter 3: The Role of EPM; EPM AND PLANNING; PLANNING AS A DRIVER OF PROCESS CHANGE; EPM AND COMPLIANCE; LEVERAGING COMPLIANCE TO IMPROVE PERFORMANCE; HOW EPM WORKS FROM A USER'S PERSPECTIVE DRIVERS OF EPM ADOPTION A BROAD RANGE OF MOTIVATIONS; TOWARD GREATER ACCOUNTABILITY; Chapter 4: Barriers to EPM Adoption; A MULTITUDE OF EPM APPROACHES; CURRENT STATE OF EPM TOOLS AND TECHNOLOGIES; Part Two: PREPARING FOR BATTLE; Chapter 5: Draw an Accountability Map; USING AN ACCOUNTABILITY MAP AS A CONSENSUS-BUILDING TOOL; Chapter 6: Achieve Information Democracy; Chapter 7: Build an EPM Center of Excellence; WHY YOU

NEED A CENTER OF EXCELLENCE; FIRST STEPS; ROLES AND RESPONSIBILITIES; REPORTING STRUCTURE; REQUIRED SKILLS; FUNDING; TASKS; SUSTAINING A CENTER; RELATING TO OTHER INITIATIVES
IT'S WORTH IT Chapter 8: Standardize and Consolidate EPM Tools; STANDARDIZATION; CONSOLIDATION; Chapter 9: Deploy an EPM System; EPM SYSTEM COMPONENTS; EPM APPLICATIONS; BI PLATFORM; EPM ENVIRONMENT; COMMON SERVICES; THE POWER OF MASTER DATA MANAGEMENT; THE FUTURE OF EPM SYSTEMS; Chapter 10: Comprehensive View of Performance Management; TENET #1: FINDS TRUTH IN NUMBERS; TENET #2: SETS ACCURATE EXPECTATIONS; TENET #3: ANTICIPATES RESULTS; TENET #4: PLANS WITH IMPACT; TENET #5: ACHIEVES ON-DEMAND VISIBILITY; TENET #6: DELIVERS CONTINUOUS PERFORMANCE IMPROVEMENT; TENET #7: REPORTS WITH CONFIDENCE TENET #8: EXECUTE WITH CONVICTION TENET #9: STANDS UP TO SCRUTINY; A CULTURE OF ACCOUNTABILITY; Part Three: LET THE REVOLUTION BEGIN; Chapter 11: Determine Your Immediate Priorities; Chapter 12: A Model EPM Methodology; FOLLOW A STRUCTURED METHODOLOGY; ENVISION AN EPM SOLUTION; IMPLEMENTATION; EDUCATION; CHANGE MANAGEMENT; Chapter 13: Measuring Outcomes; PROVIDE FEEDBACK; ALIGN PERSONAL AND CORPORATE OBJECTIVES; COMBINE EPM AND ENTERPRISE RISK MANAGEMENT; ANTICIPATE BEHAVIORS; REWARD THE RIGHT BEHAVIORS; DEFINE METRICS THAT DRIVE THE RIGHT BEHAVIORS; DIFFERENT THINKING; CONNECTING NEW DOTS
RESIST THE STATUS QUO Appendix: EPM Resources; Glossary; Index

Sommario/riassunto

The Performance Management Revolution shows you how your business can get prepared for the future-transforming strategies into plans, plans into actions, and actions into results. Written by Howard Dresner, a worldwide authority in the area of business intelligence and performance management, this lucid book offers great insight into strategies that any company interested in improving its business performance and accountability could adopt. This visionary book provides an intelligent framework toward the path to better performance through insight and action.
