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Nota di contenuto	Frontmatter -- Introduction to the handbook series Linguistics for problem solving / Knapp, Karlfried / Antos, Gerd -- Contents -- Part I -- Professional and organisational practice: A discourse/communication perspective / Sarangi, Srikant / Candlin, Christopher N. -- Part II -- 1. Evidence and inference in macro-level and micro-level healthcare studies / Cicourel, Aaron V. -- 2. Applied linguistics in the legal arena / Shuy, Roger W. -- 3. Communication is not neutral: "Worldview" and the science of organizational communication / Taylor, James R. -- Part III -- 4. Alignments and facework in paediatric visits: Toward a social choreography of multiparty talk / Aronsson, Karin / Rindstedt, Camilla -- 5. Peering inside the black box: Lay and professional reasoning surrounding patient claims of adverse drug effects / Hamilton, Heidi E. / Bartell, Ashley M. -- 6. Institutional bodies and social selves: The discourse of medical examinations in hospital settings / Måseide, Per -- 7. Uncomfortable moments in speech-language therapy discourse / Kovarsky, Dana / Walsh, Irene -- 8. Speaking for another: Ethics-in-

interaction in medical encounters / Barton, Ellen -- 9. Psychological and sociomoral frames in genetic counselling for predictive testing / Sarangi, Srikant / Brookes-Howell, Lucy / Bennert, Kristina / Clarke, Angus -- 10. Theoretical vocabularies and moral negotiation in child welfare: The saga of Evie and Seb / White, Susan / Wastell, David -- 11. Interrogation and evidence: Questioning sequences in courtroom discourse and police interviews / Harris, Sandra -- 12. Judging by what you're saying: Judges' questioning of lawyers as interactive interpretation / Hobbs, Pamela -- 13. Professional discourses in contact: Interpreters in the legal and medical settings / Garzone, Giuliana -- 14. Enabling bids: Occupational practice and "multi-modal" interaction in auctions of fine art and antiques / Heath, Christian / Luff, Paul -- 15. Argumentation across Web-based organizational discourses: The case of climate change / Smart, Graham -- 16. E-mail messaging in the corporate sector: Tensions between technological affordances and rapport management / Oliveira, Maria do Carmo Leite de -- 17. Gatekeeping discourse in employment interviews / Roberts, Celia -- 18. The gatekeeping encounter as a social form and as a site for face work / Erickson, Frederick -- Part IV -- 19. Appreciating the power of narratives in healthcare: A tool for understanding organizational complexity and values / Taylor, Amanda / Karnieli-Miller, Orit / Inui, Thomas / Ivy, Steven / Frankel, Richard -- 20. Family support and home visiting: Understanding communication, "good practice" and interactional skills / Slembrouck, Stef / Hall, Christopher -- 21. Crossing the boundary between finance and law: The collaborative problematisation of professional learning in a postgraduate classroom / Jones, Alan / McCracken, Sheelagh -- 22. Analytic challenges in studying professional learning / Middleton, David -- 23. Applying linguistic research to real world problems: The social meaning of talk in workplace interaction / Holmes, Janet / Joe, Angela / Marra, Meredith / Newton, Jonathan / Riddiford, Nicky / Vine, Bernadette -- 24. Changes in professional identity: Nursing roles and practices / Candlin, Sally -- 25. Crossing the practitioner-researcher boundary: Working with another discipline to examine one's practice / Clarke, Angus -- 26. The linguist in the witness box / Coulthard, Malcolm -- Biographical notes -- Subject index

Sommario/riassunto

This volume presents mayor contributions of Applied Linguistics to the understanding of communications in the professions. The first two parts of this book deal with the theoretical and methodological orientations of professional communication studies, the history and development of professional communication studies, highlighting the discursive turn of Applied Linguistic research that goes far beyond the established paradigm of Language for Specific Purposes. The third part - the core of this book - presents research into professional practices from various domains (e.g. law, healthcare, busi
