Record Nr. UNINA9910819802503321 Autore Maisel Lawrence <1946-> Titolo Predictive business analytics: forward-looking capabilities to improve business performance / / Lawrence Maisel, Gary Cokins Pubbl/distr/stampa Hoboken, New Jersey:,: John Wiley & Sons, Inc.,, [2014] ©2014 **ISBN** 1-118-78789-7 1-118-24015-4 1-118-22711-5 Descrizione fisica 1 online resource (274 p.) Collana Wiley & SAS business series Altri autori (Persone) CokinsGary Disciplina 658.4/013 Business planning - Statistical methods Soggetti Decision making - Statistical methods Business intelligence Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto part one. "Why" -- part two. Principles and practices -- part three. Case studies -- part four. Integrating business methods and techniques -part five. Trends and organizational challenges. Sommario/riassunto Discover the breakthrough tool your company can use to make winning decisions This forward-thinking book addresses the emergence of predictive business analytics, how it can help redefine the way your organization operates, and many of the misconceptions that impede the adoption of this new management capability. Filled with case examples, Predictive Business Analytics defines ways in which specific industries have applied these techniques and tools and how predictive business analytics can complement other financial applications such as budgeting, forecasting, and performance