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Nota di bibliografia	Includes bibliographical references (pages 301-325) and index.
Nota di contenuto	Introduction & overview -- Internal & external motivation: beyond homo economicus -- The indirect approach -- Indirect approaches: intellectual history -- Autonomy-respecting development assistance -- Knowledge-based development assistance -- Can development agencies learn & help clients learn? -- Case study: assistance to the transition countries -- Hirschmanian themes of social learning & change -- Conclusions.