1. Record Nr. UNINA9910818961603321

Titolo NGOs and social responsibility / / edited by Guler Aras, David Crowther

Pubbl/distr/stampa Bingley, : Emerald, 2010

ISBN 1-282-79760-3

9786612797606 0-85724-296-2

Edizione [1st ed.]

Descrizione fisica 1 online resource (232 p.)

Collana Developments in corporate governance and responsibility;; 1

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Disciplina 338.8

Soggetti Non-governmental organizations

Strategic alliances (Business)
Social responsibility of business

Lingua di pubblicazione Inglese

Formato Materiale a stampa

Livello bibliografico Monografia

Note generali Includes index.

Nota di bibliografia Includes bibliographical references and index.

Nota di contenuto Introduction / Güler Aras & David Crowther -- Non-governmental CSR :

an agenda for research / Güler Aras & David Crowther -- Governance from below and global governance : accommodating change / Arno J. van Niekerk -- CSR and NGOs : a relationship of governance? / Maria Alice Nunes Costa -- Non-governmental organizations as outsourcing in corporate philanthropy / Ilke Oruç & Muammer Sarikaya -- Curricula strategies in university graduate MBA programs : the demands of corporate social responsibility and sustainability / Curt H. Stiles & Craig S. Galbraith -- Destructive creation : a surfeit of NGOs / Güler Aras & David Crowther -- Corporate volunteering in Portugal / Maria João Santos -- Cerro de San Pedro : grass roots movements in co-operation and conflict to stop living city from disappearing / José G. Varga-Hernández -- Sustainability and the modern zoo / Tina Lee Odinsky-

Zec.

Sommario/riassunto It is increasingly being accepted that there is a benefit to both parties

when a relationship is established between an NGO and a company. Consequently a considerable number of strategic alliances have been established. It must be accepted that such alliances are not necessarily

mutually beneficial but little research has been undertaken to

determine the factors which facilitate or mitigate against such mutual benefit. Indeed it is only recently that such relationship shave started to be examined at all. The contributions in this volume seek to redress this by researching various aspects of such relationships in order to arrive at some conclusions regarding the potential benefits and pitfalls of such relationships. The various contributors speak from different perspectives and different locations around the world and have different experiences and interpretations to offer. The results therefore present a diverse but balanced picture of the potential of any relationship between NGOs, companies and corporate social responsibility.