Record Nr. UNINA9910818743403321 Autore Noe Francis P. <1939-> Titolo Tourist customer service satisfaction: an encounter approach / / Francis P. Noe, Muzaffer Uysal and Vincent P. Magnini London;; New York,: Routledge, 2010 Pubbl/distr/stampa **ISBN** 1-136-97597-7 1-136-97598-5 1-282-88283-X 9786612882838 0-203-85236-2 Edizione [1st ed.] Descrizione fisica 1 online resource (204 p.) Collana Advances in Tourism Altri autori (Persone) UvsalMuzaffer MagniniVincent P Disciplina 910.68/8 Soggetti Tourism - Management Hospitality industry - Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Book Cover; Title; Copyright; Contents; About the authors; Introduction: 1 Defining encounter theory: 2 Encountering interactive roles; 3 Knowing the travel customer's role; 4 Managing the travel situation; 5 Positioning the travel provider; 6 Appealing to the travel and provider roles; 7 Nuances of interpersonal interactions; 8 Going beyond satisfaction to loyalty; 9 Where do we go from here?; Bibliography; Index Sommario/riassunto Customer satisfaction and lovalty in the tourism sector is highly dependent upon the behaviours of front-line service providers. Service is about people, how they relate to one another, fulfill each other's needs and ultimately care for each other. Yet surprisingly there are few or any books which focus on the detailed specifics of the social exchange and interaction between the service provider and customer. Tourist Customer Service Satisfaction fully explores this relationship by

defining the specific kind of verbal and non-verbal messages needed

for successful exchanges, o