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| 1. Record Nr. | UNINA9910790368903321 |
| Titolo | Taxation in ASEAN and China : local institutions, regionalism, global systems and economic development // edited by Nolan Cormac Sharkey |
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| Altri autori (Persone) | SharkeyNolan Cormac |
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| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Description based upon print version of record. |
| Nota di bibliografia | Includes bibliographical references and index. |
| Nota di contenuto | Greater China and South East Asia : a taxing problem? / Nolan Cormac Sharkey -- Considering different approaches to tax law in China and ASEAN : a political, philosophical and pragmatic rationale / Nolan Cormac Sharkey -- China's local tax regimes : devolution, tax farming and fiscal federalism / Hans Hendrichske, Barbara Krug and Ze Zhu -- Localization of central taxation in China / Nolan Cormac Sharkey -- Tax compliance and administrative challenges : lessons from the Philippine experience / David Chaikin and Maria Cadiz Dyball -- Self assessment system in Malaysia : performance to date and challenges ahead / Ern Chen Loo and Margaret McKerchar -- The impact of workplace learning groups on ethical behaviour in the Indonesian tax office / Kate Collier, Ali Rokhman and Sherria Ayuandini -- Tax reform and economic development in Vietnam / Binh Tran-Nam -- How history has shaped the Hong Kong revenue regime / Richard Cullen and Antonietta Wong -- The impact of tax incentives on economic development in Singapore and Hong Kong / Stephen Phua Lye Huat and Andrew Halkyard -- Bilateral tax treaties and ASEAN economic integration : current position and future prospects / Sunita Jogarajan -- |

Tax residence and regions : addressing South East Asian transnationalism through ASEAN / Nolan Sharkey and Kathrin Bain --
The wrap : impact of a region's tax systems on the changing world order / Yuri Grbich, Nolan Cormac Sharkey and Edmond Wong.

Sommario/riassunto

China and the ASEAN region have risen rapidly to a position of immense economic significance in the global economy. Academics, policy makers and businesses are all keen to understand more about taxation in China and ASEAN, and this work seeks to address this key issue by providing a comprehensive overview of the many often mentioned but little understood challenges of doing business in the region. Traversing a wide range of regional issues and jurisdictions, topics covered include the role of DTAs in regional integration, the impact of social institutions on tax, corruption and its c

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| 2. Record Nr. | UNINA9910818182103321 |
| Autore | Harrison Christopher S. |
| Titolo | Make the deal : negotiating mergers & acquisitions // Christopher S. Harrison |
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| ISBN | 1-119-16365-X 1-119-16360-9 |
| Edizione | [1st edition] |
| Descrizione fisica | 1 online resource (301 p.) |
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| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Includes index. |
| Nota di bibliografia | Includes bibliographical references. |
| Nota di contenuto | Title Page; Copyright; About the Author; Chapter 1: Introduction to Deal-Making: Deal-Making in Practice; War Stories; The Market; Sample Provisions; Litigation Endnotes; Chapter 2: Setting Up the Deal: Overview and Confidentiality Agreements; Overview of the Predeal Process; Confidentiality Agreements; Process Control through the |

Confidentiality Agreement; Litigation Endnotes; Chapter 3: Setting Up the Deal: Key Provisions and Agreements; "No-Poach" Provisions; Standstill Agreements; Exclusivity Agreements; Term Sheets; Litigation Endnotes

Chapter 4: Architecture of the Acquisition Agreement Key Elements of the Acquisition Agreement; Solving Problems and Managing Risk: Comparing Techniques; Litigation Notes; Chapter 5: Purchase Price; Types of Consideration; Stock Deals; Closing Date Purchase Price Adjustments; Regulating Incentives; Post-Closing True-Up; Earn-Outs; Contingent Value Rights; Litigation Endnotes; Chapter 6: Representations and Warranties; Form of Representation; When Representations Are Made; Scope of Seller's or Targets' Representations; Buyer's Representations and Warranties; Functions of the Representations

Qualifications to the Representations Obligation to Update Representations; Litigation Endnotes; Chapter 7: Covenants; Covenants in M&A Negotiations; Operating Covenants; "Get the Deal Done" Covenants; Antitrust and Regulatory Approval Covenants; Access Covenants; Limits on Covenants; Other Covenants; Litigation Endnotes; Chapter 8: Closing Conditions; Overview of Closing Conditions; Shareholder Approval; Antitrust and Other Regulatory Approvals; Accuracy of Representations and Warranties; Compliance with Covenants; Receipt of Third-Party Approvals; Absence of Injunctions and Litigation

Appraisal Rights Legal Opinions; Employment Agreements; Due Diligence; Litigation Endnotes; Chapter 9: Termination Rights; Overview of Termination Rights; Drop-Dead Date; Change in Recommendation and Fiduciary Out; Failure of Representations and Covenant Compliance; Forward-Looking Aspects of Termination Rights; Damages Following Termination; Litigation Endnotes; Chapter 10: Material Adverse Effect; Material Adverse Effect Provisions in M&A Negotiations; Interpreting Material Adverse Effect Provisions; Implementing MAE Rights; Enforcing No-MAE Protection; Quantitative MAEs; Litigation Endnotes

Chapter 11: Equity and Debt Commitment Letters Private Equity Deal Structures; Equity Commitment Letter; Limited Fund Guarantee; Debt Commitment Letter; Litigation Endnotes; Chapter 12: Financing Risk; History of Financing Provisions; Overview of Financing Contingency Provisions; Specific Enforcement; Damages; No Recourse against Private Equity Buyer; Marketing Periods; Financing Covenants; Litigation Endnotes; Chapter 13: Topping a Public Merger; Overview of "No-Shop" Provisions; Types of Restrictions in No-Shop Provisions; Match Rights; Go-Shops; Fiduciary Out Breakup Fees

Expense Reimbursement

Sommario/riassunto

A comprehensive introduction to today's M&A strategies Make the Deal is a direct and accessible guide to striking a powerful M&A deal. Merging business, finance, and law, this insightful examination of M&A strategy is designed to help you understand M&A negotiations and the ways in which the final outcome affects your financial future. A general overview of an acquisition agreement framework segues into a more detailed discussion of different deal structures, including stock sales, mergers, asset sales, and complex structures, giving you the information you need to know when each one applies best in practice. You'll gain insight into real-world negotiations and the delicate balancing act that occurs as each party attempts to maximize value and minimize risk, and learn the potential pitfalls that can occur. Negotiation statistics and samples from actual contracts back the war stories throughout, and reinforce the idea that there's no single perfect

solution. As a topic of study, M&A is constantly evolving; in practice, it changes at the speed of light. Staying ahead of the market is the single most critical element of making the best deal, and the strategy that worked for one deal most likely won't work for the next. Instead of simply providing a list of strategies that have worked in the past, this book shows you why they worked, so you can tailor your strategy specifically to your next deal. Learn how M&A contract terms affect economic outcomes Examine the techniques and mechanics of today's acquisition agreements Develop a legal framework that supports your business strategy Follow the ups and downs that arise in real-world cases A successful M&A transaction requires both attention to detail and a big picture view, combined with skill, intellect, and ingenuity. Make the Deal brings it all together to show you how to run the table and come away with a win.
