Record Nr. UNINA9910817700003321 Autore Silva Andie <1984-> **Titolo** The brand of print: marketing paratexts in the early English book trade // by Andie Silva Leiden Boston:,: BRILL,, 2020 Pubbl/distr/stampa **ISBN** 90-04-41024-4 Descrizione fisica 1 online resource (260 pages) Collana Library of the Written Word; ; volume76 381.450020942 Disciplina Book industries and trade - England - History - 16th century Soggetti Book industries and trade - England - History - 17th century Paratext - England - History Books - England - Marketing - History Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Includes bibliographical references and index. Nota di bibliografia Nota di contenuto Front Matter -- Copyright Page / Andie Silva -- Acknowledgements / Andie Silva -- List of Illustrations / Andie Silva -- Abbreviations / Andie Silva -- Transcription and Editorial Practice / Andie Silva --Introduction / Andie Silva -- "In Sundry Hands": Patronage, Human Capital, and Print Agents as Tastemakers / Andie Silva -- "Read, Reape, and Returne": Emotional Branding and the Profit of Reading / Andie Silva -- "Before thou begynneth to read": Visual Consumption as Brand / Andie Silva -- "An Instrument of Iron": Commodifying Gender and Devotion with Emotional Capital in Queen Elizabeth's A Godly Meditation of the Soul / Andie Silva -- "Printed in Utopia": Marketing Genre across a Century / Andie Silva -- Immaterial Labour, Mass Intellectuality, and the New Digital Agents / Andie Silva -- Conclusion / Andie Silva -- Back Matter -- Bibliography / Andie Silva -- Index / Andie Silva. Sommario/riassunto The Brand of Print offers a comprehensive analysis of the ways printers, publishers, stationers, and booksellers designed paratexts to market printed books as cultural commodities. This study traces envoys to the reader, visual design in title pages and tables of contents, and patron

dedications, illustrating how the agents of print branded their markets by crafting relationships with readers and articulating the value of their

labor in an increasingly competitive trade. Applying terms from contemporary marketing theory to the study of early modern paratexts, Andie Silva encourages a consideration of how print agents' labor and agency, made visible through paratextual design, continues to influence how we read, study, and digitize early modern texts.