Record Nr. UNINA9910817418903321 Autore Carlen Joe Titolo A brief history of entrepreneurship: the pioneers, profiteers, and racketeers who shaped our world / / Joe Carlen Pubbl/distr/stampa New York:,: Columbia University Press,, 2016 ©2016 **ISBN** 0-231-54281-X 1 online resource (252 pages) Descrizione fisica Collana Columbia Business School Publishing Disciplina 338/.0409 Soggetti Commerce - History Entrepreneurship - History Businesspeople - History Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Frontmatter -- Contents -- Introduction -- 1. "One Shekel of Your Private Silver" -- 2. The Pirates of Phoenicia -- 3. The Reluctant Romans -- 4. An Enterprising Faith -- 5. Flying Money and Capitalist Monks -- 6. Western Europe and a "New World" of Profit -- 7. Captains of the Revolution -- 8. The Land of (Entrepreneurial) Opportunity -- 9. Flattening the World and Colonizing Space -- Conclusion -- Notes --Acknowledgments -- Index Sommario/riassunto A Brief History of Entrepreneurship charts how the pursuit of profit by private individuals has been a prime mover in revolutionizing civilization. Entrepreneurs often butt up against processes, technologies, social conventions, and even laws. So they circumvent, innovate, and violate to obtain what they want. This creative destruction has brought about overland and overseas trade, colonization, and a host of revolutionary technologies-from caffeinated beverages to the personal computer-that have transformed society. Consulting rich archival sources, including some that have never before been translated, Carlen maps the course of human history through nine episodes when entrepreneurship reshaped our world. Highlighting the most colorful characters of each era, he discusses Mesopotamian

merchants' creation of the urban market economy; Phoenician

merchant-sailors intercontinental trade, which came to connect Africa, Asia, and Europe; Chinese tea traders' invention of paper money; the colonization of the Americas; and the current "flattening" of the world's economic playing field. Yet the pursuit of profit hasn't always moved us forward. From slavery to organized crime, Carlen explores how entrepreneurship can sometimes work at the expense of others. He also discusses the new entrepreneurs who, through the nascent space tourism industry, are leading humanity to a multiplanetary future. By exploring all sides of this legacy, Carlen brings much-needed detail to the role of entrepreneurship in revolutionizing civilization.