Record Nr. UNINA9910817246003321 Autore Boston Michael B Titolo The business strategy of Booker T. Washington: its development and implementation / / Michael B. Boston Gainesville, : University Press of Florida, c2010 Pubbl/distr/stampa 0-8130-3819-7 **ISBN** 0-8130-4319-0 Edizione [1st ed.] Descrizione fisica 1 online resource (261 p.) Disciplina 370.92 Soggetti African American business enterprises - History African American leadership - History African Americans - Economic conditions African American businesspeople Entrepreneurship - United States Success in business - United States Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Description based upon print version of record. Note generali Includes bibliographical references and index. Nota di bibliografia Nota di contenuto The setting that shaped Booker T. Washington's entrepreneurial philosophy -- Key influences that helped to mold and develop Washington's entrepreneurial ideas -- The entrepreneurial ideas of Booker T. Washington -- The Negro Farmer's Conference: helping those near and far -- The National Negro Business League: a history and analysis -- Fundraising, management, and industrial education: Booker T. Washington as a business executive and promoter of the Tuskegee spirit -- Washington's broad economic influence on African-American life and history -- Conclusion: Booker T. Washington, a shrewd strategist. Michael Boston offers a radical departure from other interpretations of Sommario/riassunto Booker T. Washington by focusing on the latter's business ideas and practices. More specifically, Boston examines Washington as an entrepreneur, spelling out his business philosophy at great length and discussing the influence it had on black America. He analyzes the

national and regional economies in which Washington worked and focuses on his advocacy of black business development as the key to

economic uplift for African Americans. The result is a revisionist book that responds to the skewed literature on