1. Record Nr. UNINA9910816777003321 Autore Link Benedikt **Titolo** Primed to cheat: stealing your co-worker's idea to stay in business // Benedikt Link Pubbl/distr/stampa Hamburg, Germany:,: Anchor Academic Publishing,, 2014 ©2014 **ISBN** 3-95489-662-1 Descrizione fisica 1 online resource (58 p.) Collana Compact Disciplina 330.943085 Soggetti **Business - Germany** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references. Nota di bibliografia Nota di contenuto Primed to cheat; Abstract; Table of Contents; 1. Introduction; 2. Theory and Hypotheses; 2.1 The role of subliminal priming; 2.2 Willingness to take credit without and with escalating severity of consequences; 2.3 Perceived ethical costs; 2.4 Perception of others' mindset; 3. Methodology; 4. Results; 4.1 Quantitative results2; 4.2 Qualitative results; 5. Discussion; 6. Limitations; 7. Conclusion and implications; Appendix; References Sommario/riassunto With increasing importance of knowledge, ideas more and more pose a competitive advantage for workers who have ideas over those who don't. Based on your ideas you can either excel in your career, increase your annual bonus or lose your job if you do not have any. Being caught up in a competitive struggle with your colleagues you do things you would not normally do - like stealing a co-worker's idea to use it to your own means. This book aims to provide you with further insights into the pressures on today's knowledge worker in an "up-or-out"

working environment. Those insights are based on a s