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Nota di contenuto	Cover; Half-title; Title; Copyright; Contents; Figures; Tables; Acknowledgments; Abbreviations; 1 The European dimension of the pension challenge; 1.1 Summary of the main argument; 2 National pension regimes, supranational harmonization efforts; 2.1 Pressures on public pension systems; 2.2 Multiple identities of workplace pensions; 2.3 Politics of pension market integration; 3 The sources of pension reforms in Western Europe; 3.1 When and why do countries reform their pension systems?; 3.2 The Maastricht Treaty shock: pressure from "above"; 3.3 Empirical analysis; 3.4 Results; 3.5 Conclusion 4 Informal signaling and EU-level bargaining4.1 Decision-making in the European Union: bargaining and procedural approaches; 4.2 The costs of adjusting to an EU-wide pension market; 4.3 Formal model; 4.4 Pressure from "below": domestic preferences over EU pension regulations; 4.5 What makes "domestic constraints" assertions credible?; 4.6 Conclusion; 4.7 Equilibrium characterization; How do

changes in the valuation of agreement affect the probability of bargaining breakdown?; 5 Single pension market; 5.1 Inefficient agenda setting in the early 1990s  
5.2 Efficient agenda setting in the early 2000s  
5.3 Taxation, investment rules, and biometric risk coverage; 5.4 Country variations; 5.5 Alternative explanations; 5.6 Conclusion; 6 The German position on EU pension policies; 6.1 The German workplace pension system; 6.2 Germany and EU negotiation failure in the early 1990s; 6.3 Domestic discourse - the Kohl era; 6.4 Germany and EU negotiation success in the early 2000s; 6.5 Domestic discourse - the Schroder era; 6.6 Domestic discourse - the Merkel era; 6.7 Conclusion; 7 The British position on EU pension policies  
7.1 The British workplace pension system  
7.2 Domestic discourse - the Thatcher era; 7.3 Britain and EU negotiation failure in the early 1990s; 7.4 Britain and EU negotiation success in the early 2000s; 7.5 Domestic discourse - the Blair era; 7.6 Conclusion; 8 Conclusions; Bibliography; Index

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## Sommario/riassunto

Alexandra Hennessy examines an area of Europeanization that has been largely ignored by political analysts: the development of an internal market for workplace pensions. This book offers an analysis of what is at stake in workplace pension reforms, tracing how different states approached them and how national political economy models have shaped actors' bargaining strategy at the EU level. Employing statistical analysis, formal modelling, and in-depth case study research, Hennessy highlights the role of informal signalling and communication processes in designing a common pension market. This book offers a theoretical framework that accounts for historical institutionalism, informal signalling processes and discourse in the Europeanization of workplace pensions - a must-read for students of comparative social and public policy, comparative politics and European politics.

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