Record Nr. UNINA9910815971103321 Autore Pinson Linda Titolo Steps to small business start-up: everything you need to know to turn your idea into a successful business / / Linda Pinson Pubbl/distr/stampa Tustin, California: .: Out Of Your Mind . . . And Into The Mark, . 2014 ©2014 **ISBN** 0-944205-58-5 [Eight edition.] Edizione Descrizione fisica 1 online resource (234 p.) Collana Small Business Strategies Series Disciplina 658.1 658.1/11 658.111 Soggetti New business enterprises - United States Small business - United States Success in business - United States Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Includes index. Front Cover; Copyright Page; About the Author; Dedication and Nota di contenuto Acknowledgments: Thank You, Educators!: Table of Contents: Books & Software by OM..IM; Preface; Ch 1 - It's Time to Be Your Own Boss; Why Do You Want to Own a Business?: Are You Ready to Make the Transition?; Match Your Skills and Interests to Your Business; Look at Your Financial Situation; Find a Mentor; What's Next?; Skills & Interest Business Matching Worksheet; Ch 2 - Think About Ways to Start a Business; Start Your Own Business; Buy an Existing Business; Buy a Franchise: Invent a Product Become a Social Entrepreneur (Commonly Nonprofit)Ch 3 - Start Branding Your Business; Name Your Company; Develop Your Company's Logo; Design Your Business Cards; Create Letterhead and Envelopes; Summary; Ch 4 - Learn About Proprietary Rights; Copyrights; Trademarks; Patents; Ch 5 - Decide on Your Business Location: How Do you Choose a Location: The Virtual Location: Making the Final Decision; Ch 6 - Home-Based Business: Is it Right for You?;

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A business classic that has been guiding new entrepreneurs through the process of launching their businesses for more than a quarter of a century, this book has now been revised to feature the most up-to-date information, forms, examples, and worksheets. It emphasizes all of the mechanics of the start-up, including choosing a business, legal structure, location, and DBAs. Additional chapters cover home-based business, proprietary rights, financing options, bookkeeping, and cash flow. Offering indispensable advice for marketing, Internet operation, and business planning, it is positioned to