1. Record Nr. UNINA9910815838203321 Autore Ramaswamy Venkatram Titolo The co-creation paradigm / / Venkat Ramaswamy and Kerimcan Ozcan Pubbl/distr/stampa Stanford, California:,: Stanford University Press,, 2014 ©2014 **ISBN** 0-8047-9075-2 Descrizione fisica 1 online resource (356 p.) Disciplina 658.5/75 Soggetti Customer relations Relationship marketing Product management **Business networks** Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Contents; Acknowledgments; Preface; 1. Introduction To The Co-Creation Paradigm; 2. Innovating Co-Creation Platforms of Engagements; 3. Enabling and Connecting With Co-Creation Experiences; 4. Leveraging Co-Creation Ecosystems of Capabilities; 5. Building Co-Creative Managament Systems; 6. Crafting Co-Creative Enterprise Architectures: 7. Co-Creating Transformational Change: 8. Evolving Economies and Societies Through Co-Creation; 9. Wealth-Welfare-Wellbeing And Private-Public-Social Sector Co-Creation; 10. Embracing The Co-Creation Paradigm; Reference Matter; Notes; Bibliography; Index Sommario/riassunto A fundamental shift is underway that will change how we conceive of value. In an era of increasing interconnectedness, individuals, as opposed to institutions, stand at the center of value creation. To adapt to this tectonic shift, organizations can no longer unilaterally devise products and services. They must engage stakeholders-from customers and employees to suppliers, partners, and citizens at large-as cocreators.Co-creation guru Venkat Ramaswamy and Kerimcan Ozcan call

platforms and management systems t

for enterprises to be mindful of lived experiences, to build engagement