Record Nr. UNINA9910815315203321 Autore Banet-Weiser Sarah <1966-> Titolo Authentic TM: the politics of ambivalence in a brand culture / / Sarah Banet-Weiser New York,: New York University Press, 2012 Pubbl/distr/stampa 0-8147-3937-7 **ISBN** 9780814739372 Edizione [1st ed.] Descrizione fisica 1 online resource Collana Critical cultural communication Disciplina 658.8/27 658.827 Soggetti Brand name products Industries Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Front matter -- CONTENTS -- ACKNOWLEDGMENTS -- INTRODUCTION -- 1. BRANDING CONSUMER CITIZENS -- 2. BRANDING THE POSTFEMINIST SELF -- 3. BRANDING CREATIVITY -- 4. BRANDING POLITICS -- 5. BRANDING RELIGION -- CONCLUSION: THE POLITICS OF AMBIVALENCE -- NOTES -- INDEX -- ABOUT THE AUTHOR Brands are everywhere. Branding is central to political campaigns and Sommario/riassunto political protest movements; the alchemy of social media and self-

political protest movements; the alchemy of social media and self-branding creates overnight celebrities; the self-proclaimed "greening" of institutions and merchant goods is nearly universal. But while the practice of branding is typically understood as a tool of marketing, a method of attaching social meaning to a commodity as a way to make it more personally resonant with consumers, Sarah Banet-Weiser argues that in the contemporary era, brands are about culture as much as they are about economics. That, in fact, we live in a brand culture.

Authentic™ maintains that branding has extended beyond a business model to become both reliant on, and reflective of, our most basic social and cultural relations. Further, these types of brand relationships have become cultural contexts for everyday living, individual identity, and personal relationships—what Banet-Weiser refers to as "brand cultures." Distinct brand cultures, that at times overlap and compete

with each other, are taken up in each chapter: the normalization of a feminized "self-brand" in social media, the brand culture of street art in urban spaces, religious brand cultures such as "New Age Spirituality" and "Prosperity Christianity, "and the culture of green branding and "shopping for change. "In a culture where graffiti artists loan their visions to both subway walls and department stores, buying a cup of "fair-trade" coffee is a political statement, and religion is massmarketed on t-shirts, Banet-Weiser questions the distinction between what we understand as the "authentic" and branding practices. But brand cultures are also contradictory and potentially rife with unexpected possibilities, leading Authentic™ to articulate a politics of ambivalence, creating a lens through which we can see potential political possibilities within the new consumerism.