Record Nr. UNINA9910814547903321 Autore Green Marnie E **Titolo** Painless Performance Conversations : A Practical Approach to Critical Day-to-Day Workplace Discussions Hoboken,: Wiley, 2013 Pubbl/distr/stampa 9781118631706 **ISBN** 1118631706 9781299449275 1299449271 9781118631591 1118631595 Edizione [1st edition] Descrizione fisica 1 online resource (226 p.) Disciplina 658 658.3/125 658.3125 Soggetti Communication in personnel management Employees -- Rating of Communication in personnel management - Rating of **Employees** Commerce **Business & Economics** Marketing & Sales Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di contenuto Painless Performance Conversations: A Practical Approach to Critical Day-to-Day Workplace Discussions; Contents; Preface; Acknowledgments; Chapter 1 Be a Catalyst: Fostering Painless Performance Conversations; The Primary Tool of Catalyst Managers; Employees Want Meaningful Conversations; Painless Performance Conversations Defined; Subjects of Painless Performance Conversations; Avoiding Performance Conversations; Painless

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Sommario/riassunto

Actionable communication and management strategies for tackling difficult workplace discussions. Delivering the uncomfortable news that an employee is not stacking up can be stressful, and managers often have difficulties finding the right words to get their message across. Painless Performance Conversations presents actionable and practical communication and management strategies for any manager looking to effectively influence employee performance. Learn how to focus these conversations for maximum impact on performance, crystallize expectations for what success looks like, and engage employ