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Titolo	Collaborating with the enemy : how to work with people you don't agree with or like or trust / / Adam Kahane ; drawings by Jeff Barnum
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Collana	BK business book Gale eBooks
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Soggetti	Communication in management Management - Social aspects Conflict management
Lingua di pubblicazione	Inglese
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Livello bibliografico	Monografia
Note generali	A Reos Partners Publication.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	1. Collaboration is becoming more necessary and more difficult -- 2. Collaboration is not the only option -- 3. Conventional, constricted collaboration is becoming obsolete -- 4. Unconventional, stretch collaboration is becoming essential -- 5. The first stretch is to embrace conflict and connection -- 6. The second stretch is to experiment a way forward -- 7. The third stretch is to step into the game.
Sommario/riassunto	This book explains that workplace collaboration is difficult and yet increasingly necessary. Examples are given of collaboration techniques that embraces discord as a means to achieve positive results.