Record Nr. UNINA9910813662603321 Autore Griffin Abbie Titolo Serial innovators: how individuals create and deliver breakthrough innovations in mature firms / / Abbie Griffin, Raymond L. Price, and Bruce A. Vojak Stanford, California,: Stanford Business Books, an imprint of Stanford Pubbl/distr/stampa University Press, 2012 0-8047-8332-2 ISBN Edizione [1st ed.] Descrizione fisica 1 online resource (238 p.) Altri autori (Persone) PriceRaymond L (Raymond Lewis) VojakBruce A Disciplina 658.4/063 Soggetti Technological innovations - Management New products Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references and index. Nota di contenuto Contents; Preface and Acknowledgments; Introduction: Serial Innovators and Why They Matter: 1. Breakthrough Innovation in Mature Firms; 2. The Processes by Which Serial Innovators Innovate; 3. Customer Engagement for Breakthrough Innovation; 4. Navigating the Politics of Breakthrough Innovation; 5. Characteristics of Serial Innovators; 6. Identifying and Developing Serial Innovators; 7. Managing Serial Innovators for Impact; 8. Love Letters to Our Customers: Serial Innovators, Aspiring Serial Innovators, and All Those with and for Whom They Work Appendix: Interview Suggestions for Identifying Potential Serial InnovatorsReferences: Index Sommario/riassunto Serial Innovators: How Individuals Create and Deliver Breakthrough Innovations in Mature Firms zeros in on the cutting-edge thinkers who repeatedly create and deliver breakthrough innovations and new products in large, mature organizations. These employees are organizational powerhouses who solve consumer problems and substantially contribute to the financial value to their firms. In this pioneering study, authors Abbie Griffin, Raymond L. Price, and Bruce A. Vojak detail who these serial innovators are and how they develop

novel products, ranging from salt-free seasonings