1. Record Nr. UNINA9910813513403321 Autore Bronfman Charles <1931-> Titolo The art of giving [[electronic resource]]: where the soul meets a business plan / / Charles Bronfman, Jeffrey Solomon; foreword by James Wolfensohn San Francisco, : Jossey-Bass, 2009 Pubbl/distr/stampa **ISBN** 0-470-53175-4 1-282-30343-0 9786612303432 0-470-53173-8 Descrizione fisica 1 online resource (291 p.) Altri autori (Persone) SolomonJeffrey Disciplina 361.7/6 Soggetti Charities Nonprofit organizations - Management Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Includes bibliographical references and index. Nota di bibliografia Nota di contenuto The Art of Giving: Where the Soul Meets a Business Plan; CONTENTS; FOREWORD; INTRODUCTION: Who We Are; PART ONE: The Donor; CHAPTER 1: Getting Started; CHAPTER 2: The Joy of Giving; CHAPTER 3: The New Philanthropy; CHAPTER 4: Donors Come in All Types; CHAPTER 5: The Soul of the New Philanthropist; CHAPTER 6: Accelerants; CHAPTER 7: Finding Your Niche; PART TWO: The Partners; CHAPTER 8: Do I Do It - or Do I Buy It?; CHAPTER 9: Working with a Nonprofit; CHAPTER 10: Running the Show; CHAPTER 11: The Family; CHAPTER 12: The Face in the Mirror; CHAPTER 13: Philanthropy in Hard **Times** PART THREE: The GiftCHAPTER 14: A Glossary of Gifts; CHAPTER 15: The Pudding Is in the Proof; CHAPTER 16: A Little Financial Advice; CHAPTER 17: On Innovations; CHAPTER 18: Twenty Questions -Investing in Changing the World; EPILOGUE: Why We Are Here; PART FOUR: Resources; RESOURCE A: Index of Nonprofit Resources; RESOURCE B: Further Sources of Information; ACKNOWLEDGMENTS;

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relationship with charitable giving in today's world From world-renowned philanthropists Charles Bronfman and Jeffrey Solomon of the Andrea and Charles Bronfman Philanthropies comes a comprehensive guide on how to be a canny, street-smart, effective philanthropist, regardless of your income level. It is also a perfect companion for nonprofit program and development executives who would like to introduce donors to their work and their organizations. Despite their critical importance to philanthropy, donors have few resources f