

1. Record Nr.	UNINA9910813413603321
Autore	Puil van der John
Titolo	International contracting : contract management in complex construction projects // John van der Puil, TiasNimbas Business School, Tilburg, the Netherlands, Arjan van Weele, Eindhoven University of Technology, the Netherlands
Pubbl/distr/stampa	London : , : Imperial College Press, , [2014] 2014
ISBN	1-908979-51-8
Descrizione fisica	1 online resource (xxxii, 490 pages) : illustrations (chiefly color)
Collana	Gale eBooks
Disciplina	692.8
Soggetti	Construction contracts Export sales contracts Contractors' operations
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Description based upon print version of record.
Nota di bibliografia	Includes bibliographical references and index.
Nota di contenuto	part I. International contracting: defining the playing field -- part II. The contracting cycle -- part III. Project and risk management -- part IV. Legal issues in international contracting.
Sommario/riassunto	This book, about international contracting and contract management, is written from the angle of the contractor and discussed from an international perspective. It comments on real-life cases, taken from various kinds of projects: infrastructural works (roads, bridges, tunnels, rail roads), wind- and sunfarms, oil and gas installations, such as platforms, pipe lines, power generating works, and large buildings. The book is structured around the contracting cycle. Chapters include dealing with the role of the contractor in international contracting, the tender process, landing and negotiating