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| 1. Record Nr. | UNINA9910813278003321 |
| Autore | Tibergien Mark C. <1952-> |
| Titolo | Practice made (more) perfect : transforming a financial advisory practice into a business // Mark Tibergien with Rebecca Pomering |
| Pubbl/distr/stampa | Hoboken, N.J., : Wiley, c2011 |
| ISBN | 9786613176660 9781283176668 1283176661 9781118531549 111853154X 9781118095478 1118095472 |
| Edizione | [1st edition] |
| Descrizione fisica | 1 online resource (337 p.) |
| Collana | Bloomberg financial series |
| Altri autori (Persone) | PomeringRebecca <1974-> |
| Disciplina | 332.6068/1 |
| Soggetti | Financial planners Management |
| Lingua di pubblicazione | Inglese |
| Formato | Materiale a stampa |
| Livello bibliografico | Monografia |
| Note generali | Includes index. |
| Nota di contenuto | The financial advisory business : what's next? -- Strategic business planning : defining the direction -- Managing workflow : the back office moves forward -- Building leverage and capacity -- The human capital plan : people who need people -- Creating a positive workplace : professional development -- Reading the financials : financial management -- Income, profit, cash flow : what the numbers are saying -- Managing growth : the search for solutions -- Exit, stage left. |
| Sommario/riassunto | A revised and expanded look at how to thrive and prosper in the financial advisory business A new and revised edition of the eye-opening, no-nonsense handbook on managing and growing a financial-advisory business, Practice Made (More) Perfect is packed with industry insight and practical ideas that every leader and manager within a financial advisory practice needs to know in order to get the most out of their business. Regardless of how little time is available or how seriously challenged a firm may be, this book contains the information that can help. The principles of sound |

