Record Nr. UNINA9910812986403321 Autore Shane Scott <1964-> Titolo The illusions of entrepreneurship: the costly myths that entrepreneurs, investors, and policy makers live by / / Scott A. Shane New Haven, : Yale University Press, c2008 Pubbl/distr/stampa 0-300-15006-7 **ISBN** Edizione [1st ed.] 1 online resource (224 p.) Descrizione fisica Disciplina 658.1/1 Soggetti Entrepreneurship New business enterprises Success in business Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Bibliographic Level Mode of Issuance: Monograph Note generali Includes bibliographical references (p. [167]-200) and index. Nota di bibliografia Nota di contenuto America: land of entrepreneurship in an entrepreneurial era? -- What are today's entrepreneurial industries? -- Who becomes an entrepreneur? -- What does the typical start-up look like? -- How are new businesses financed? -- How well does the typical entrepreneur do? -- What makes some entrepreneurs more successful than others? -- Why don't women start more companies? -- Why is black entrepreneurship so rare? -- How valuable is the average start-up?. Sommario/riassunto There are far more entrepreneurs than most people realize. But the failure rate of new businesses is disappointingly high, and the economic impact of most of them disappointingly low, suggesting that enthusiastic would-be entrepreneurs and their investors all too often operate under a false set of assumptions. This book shows that the reality of entrepreneurship is decidedly different from the myths that have come to surround it. Scott Shane, a leading expert in entrepreneurial activity in the United States and other countries, draws on the data from extensive research to provide accurate, useful information about who becomes an entrepreneur and why, how businesses are started, which factors lead to success, and which predict a likely failure. The Illusions of Entrepreneurship is an essential

resource for everyone who has dreamed of starting a new business, for investors in start-ups, for policy makers attempting to facilitate the formation and survival of new businesses, and for researchers

interested in the economic impact of entrepreneurial activity. Scott Shane offers research-based answers to these questions and many others: Why do people start businesses? What industries are popular for start-ups? How many jobs do new businesses create? How do entrepreneurs finance their start-ups? What makes some locations and some countries more entrepreneurial than others? What are the characteristics of the typical entrepreneur? How well does the typical start-up perform? What strategies contribute to the survival and profitability of new businesses over time?