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Nota di contenuto	Contents at a Glance; Table of Contents; Introduction; About This Book; Foolish Assumptions; Icons Used in This Book; Beyond the Book; Where to Go from Here; Part I: Getting Started with Grant Writing; Chapter 1: Grant Writing 101; Getting Up to Speed on Grant-Seeking Basics; Recognizing the Value of a Funding Development Plan; Connecting to Public Sector Grant-Making Agencies; Scoping Out Sources of Private Sector Grants; Understanding What Goes into a Submission; Checking All Requirements for Grant Submission; Yes, No, Maybe: Tracking Submissions and Their Status Jumping for Joy or Starting All Over?Chapter 2: Thinking Strategically to Improve Your Odds of Success; Building the All-Important Funding Plan; Maximizing Your Chances for Success; Chapter 3: Arming Yourself with the Knowledge of What Funders Want; Giving Funders the Critical Details They Expect; Submitting Requested Attachments to Your Funding Request; Part II: Digging Up Grant Funding Opportunities; Chapter 4: Investigating the Government Options; Looking for Money at Home First via State and Local Agencies; Examining the Types of

## Federal Grants

Using the Catalog of Federal Domestic Assistance Correctly Getting to Know Grants.gov; Making Politicians Work for You; Chapter 5: Exploring Grants.gov; Navigating Grants.gov; Knowing Who's Eligible to Submit a Grant Application; Getting Registered on Grants.gov; Downloading and Uploading Applications on Grants.gov; Getting Familiar with Federal Grant Application Forms; Chapter 6: Researching Potential Private Sector Funders; Getting Started with Private Sector Grant Research; Wading Through the Best and the Rest of Private Funders; Scanning a Funder's Criteria

Prioritizing Your Funding Sources Chapter 7: Finding Grant Monies for Individuals and Businesses; Pointing Out Who Awards Grants to Individuals; Locating Credible Grants for Your Start-Up Business; Seeking Business Expansion Monies; Chapter 8: Seeking Funds for International Projects; Officially Acquiring NGO Status; Finding Sources for International Funding; Playing by International Rules; Part III: Maximizing Your Chances of Scoring a Grant Award; Chapter 9: Assessing Federal Grant Opportunities for Your Agency; Walking Through a Federal Grant-Funding Announcement Examining the Review Criteria Section Finding the Right Partners; Chapter 10: Peering into the Peer Review Process; Getting Past the Technical Review; Digesting the Peer Review Process; Writing What Peer Reviewers Want to Read - And Fund; Scouting Out Info on Your Topic; Asking Third-Party Evaluators for Help; Becoming a Peer Reviewer; Chapter 11: Selling Your Grant Application with Storytelling; Putting Life into Your Case Statement; Using Proven Techniques in Your Application; Scoring Big with a Dynamic Program Design; Part IV: Writing to Win; Chapter 12: Providing Supporting Documentation Knowing Who Wants What: Preliminary Documents

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### Sommario/riassunto

As the amount of established granting foundations increases, more money becomes available, but the application process can be long, tedious, and is always highly competitive. This title guides readers through the entire grant-winning process and provides consumers with 25% new and updated material in order to stay current with application protocol and new grant opportunities. Updated information includes: Advice for NGOs (non-government organizations) and NPOs (non-profit organizations) seeking assistance in the non-domestic grant arena Applying online for e-grants;

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