Record Nr. UNINA9910812678203321 **Titolo** Action research in marketing / / guest editor, Chad Perry [Bradford, England], : Emerald Group Pub., 2004 Pubbl/distr/stampa **ISBN** 1-280-51497-3 9786610514977 1-84544-353-5 Edizione [1st ed.] Descrizione fisica 1 online resource (181 p.) Collana European journal of marketing; v. 38, no. 3/4, 2004 Altri autori (Persone) PerryChad 658.8072 Disciplina 658.83 Soggetti Marketing research Research, Industrial Lingua di pubblicazione Inglese **Formato** Materiale a stampa Livello bibliografico Monografia Note generali Description based upon print version of record. Nota di bibliografia Includes bibliographical references. Nota di contenuto CONTENTS; EDITORIAL REVIEW BOARD; Abstracts and keywords; French abstracts; German abstracts; Spanish abstracts; Guest editorial; Action research in marketing: Action research reviewed: a market-oriented approach; Improving customer relationship management through database/ Internet marketing; Action research in turbulent environments; Towards rigour in action research: a case study in marketing planning; Generalising results of an action research project in one work place to other situations; Adapting action research to marketing There can be no learning without action and no action without learningUncovering "theories-in-use": building luxury wine brands; About the authors Sommario/riassunto Develops a definition of action research that is particularly suitable for marketing and based on the articles in this issue of European Journal of Marketing, emphasising the breadth of action research in marketing and its distinctive interest in analytic generalisation, that is, in building a theory that extends beyond the particular situation that is being action researched to other situations.. The three sections of this

commentary include: definition of traditional action research, action learning and case research. Second, drawing of four implications from