

1. Record Nr.	UNINA9910812677903321
Autore	Scott Jon <1955->
Titolo	Achieving consensus : tools and techniques // Jon Scott, Eileen Flanigan
Pubbl/distr/stampa	Menlo Park, Calif., : Crisp, c1996
ISBN	1-4175-2473-1
Descrizione fisica	1 online resource (102 p.)
Collana	A fifty-minute series book
Altri autori (Persone)	FlaniganEileen
Disciplina	0
Soggetti	Group decision making Consensus (Social sciences)
Lingua di pubblicazione	Inglese
Formato	Materiale a stampa
Livello bibliografico	Monografia
Note generali	Bibliographic Level Mode of Issuance: Monograph
Nota di contenuto	TITLE -- COPYRIGHT -- ABOUT THE AUTHORS -- CONTENTS -- INTRODUCTION -- PART I Defining Consensus -- WHAT IS CONSENSUS? -- REACHING CONSENSUS IS LIKE TAKING A JOURNEY -- HOW CONSENSUS FITS WITH OTHER DECISION STYLES -- SOURCES OF DIFFICULTY -- YOUR JOURNEY -- PART II Your Role on the Road to Consensus -- DECIDING WHAT TO PACK -- TAKING INVENTORY -- THINGS TO LEAVE BEHIND -- FOCUS ON STRENGTHS, NOT WEAKNESSES -- PART III Meeting to Achieve Consensus -- YOU CAN'T ACHIEVE CONSENSUS BY YOURSELF -- LET'S MAKE STEEL -- ARE YOU A CONSENSUS MASTER? -- PART IV Tools and Techniques -- USING YOUR TOOL KIT -- ADDRESSING BEHAVIORAL OBSTACLES -- YOUR ROLE -- PART V More Tools and Techniques -- USING YOUR TOOL KIT FOR DECISION OBSTACLES -- WHEN ALL ELSE FAILS -- PART VI Arriving At Consensusville -- WHERE YOU START YOUR JOURNEY IS NOT WHERE YOU END -- WALKING THE TALK.